

**Walters, Vivian (RER)**

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**From:** Walters, Vivian (RER)  
**Sent:** Monday, July 22, 2013 9:52 AM  
**To:** 'sales@brelectronic.com'; 'ADA@CITIZEN-PROTECTION.COM'; 'KCHAVEZ@BELLSOUTH.NET'; 'eusco@bellsouth.net'; 'jovan.gutic@factronicsusa.com'; 'CFERRERO@CHES-AVE.COM'; 'dtate@onyxpi.com'; 'dariojr4650@att.net'  
**Cc:** Johnson, Laurie (RER)  
**Subject:** RQSP1300015 - AXIS Communications Security Camera  
**Attachments:** Attached Image

Good Morning,

SBD is in the process of "**Reviewing and Analyzing**" the subject project for **SBE Measures**. There are a limited amount of firms certified in the required Commodity Code covering the applicable "**Scopes of Services**"; as such, before conducting a complete "**Verification of Availability**", I doing a cursory review (See **Attached**).

This is a project with a highly sensitive scopes of services. Please note, the vendor for this item ***must be*** an authorized **AXIS** reseller.

Please review the attached document, the scope, equipment and all related products for this contract, and the associated requirements and respond as to your ability to meet the same...(based on the responses, a complete "**Verification**" will be conducted.

\*\*\***FYI** – you are not required to provide any pricing at this point (info is included as a FYI)

Please respond by the close of business (COB) today **July 22, 2013**

- .....
- ***Are you an authorized (and certified) "AXIS" vendor?***

**YES** \_\_\_\_\_ **NO** \_\_\_\_\_

- ***Are you interested?***

**YES** \_\_\_\_\_ **NO** \_\_\_\_\_

- ***Are capable of meeting the scope and ALL requirements?***

**YES** \_\_\_\_\_ **NO** \_\_\_\_\_

- ***Do you have prior experience consistent with these scopes?***

**YES** \_\_\_\_\_ **NO** \_\_\_\_\_

Regards,

**Vivian O. Walters, Jr.**

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**AXIS COMMUNICATIONS SECURITY CAMERAS**  
**SCOPE OF SERVICES**

**BACKGROUND**

The Miami-Dade County Seaport Department (Seaport) is responsible for the operation, administration and maintenance of PortMiami facilities and infrastructure. PortMiami offers services to two dozen of the world's leading cargo lines, reaching some 250 ports in more than 100 countries. In addition to cargo, the PortMiami operates multiple passenger terminals for numerous cruise lines that operate out of Miami-Dade County.

To serve the overwhelming and growing needs of cruise passengers, PortMiami operates four (4) multilevel parking structures and three (3) surface parking lots. The majority of the parking infrastructure is monitored by closed circuit television surveillance through a NICE Video Management System (System), including a fully integrated network consisting of 721 AXIS Communications Security Cameras. Currently, Parking Garage "D" and Surface Lot "E" are not covered by any surveillance or security equipment, therefore creating the need for permanent on-site patrolling.

PortMiami has been awarded grant funds under State of Florida Cargo Security Gateway Grant Contract No. AOI99, Financial Project No. 42053429401 to fund 50% of the cost of the purchase of AXIS Communications Security Cameras to be installed in Parking Garage "D" and Surface Lot "E." Seaport staff will complete the installation of all equipment purchased as a result of this solicitation.

**PRODUCT LIST – NO SUBSTITUTES**

Per Section 2.5, "Equal" products shall not be considered.

1.     AXIS Communications Dome Network Camera with 3.4 – 119 Millimeter Lens  
       Model No. Q6035-E
2.     AXIS Communications Network Camera with 3.5 – 10 Millimeter Lens  
       Model No. P1347-E
3.     AXIS Communications Network Camera with 6 Millimeter Lens  
       Model No. P3367-VE
4.     AXIS Communications Network Camera with 3 – 9 Millimeter Lens  
       Model No. P3384-VE
5.     AXIS Communications Network Camera with 6 Millimeter Lens  
       Model No. P3364-VE

**WARRANTY REQUIREMENTS**

Bidders shall provide a 2-year extended manufacture warranty to begin the date of equipment delivery acceptance. This warranty shall be inclusive of all costs, including shipping, pick-up and reordering of equipment should a failure occur during the warranty period.

### **CERTIFICATION**

Bidders must be certified by AXIS Communications as an authorized reseller for all products included in Section 3.2. Bidders' certification status may be subject to verification with AXIS Communications.